

BARRETT-JACKSON

41ST ANNUAL COLLECTOR CAR AUCTION EVENT

Sunday-Sunday, January 15-22, 2012

WestWorld - Frank Lloyd Wright Blvd at AZ Loop 101 - Scottsdale - www.barrett-jackson.com

Barrett-Jackson will have cars from a dozen collections among the hundreds that cross its block, including the Jimmy Richardson Collection, Gomez Collection, Tom Crook Collection, Thomas O. Gephart Collection, Ron Pratte Collection, Blackhawk Collection, Dan Minor Collection, Jerry Minor Collection, Jim Mangione Collection, Brett Torino Collection, Bobby Wigington Collection and Richard M. Hubbard Collection. Things kick off with the event's second annual road rally the first Saturday, then continue with charity Family Value Day, auctions, food, booths, displays and events all week. One-day, multi-day or full-week passes are available;

early-purchase discounts and special rates for evenings, seniors, students, military and children.

SOMETHING TO KEEP AN EYE ON:

Lots 5001.1 and 5001.2 will be sold as a pair: a 1971 Plymouth HEMI GTO "Pilot" 2-door hardtop—serial number 00008, used for reference and part descriptions in the 1971 Mopar parts catalogs and first sold to the public from a used car lot in Oklahoma—and a 1970 Dodge Coronet "Pilot" convertible—a pre-production car originally built up as an assembly of the new for '70 Coronet sheet metal and later used in photographs for the assembly manuals and parts catalogs.



Photos: courtesy Barrett-Jackson Auction Company

BONHAMS

THE INAUGURAL SCOTTSDALE ARIZONA SALE

Thursday, January 19, 2012

Westin Kierland Resort & Spa - 6902 East Greenway Parkway - Scottsdale - www.bonhams.com

This is a new event for the busy week of collector car auctions in the Valley, but Bonhams is not remotely new to the game. Not only have they been for 15 years the auction house for the prestigious Collectors' Motorcars auction in Carmel during Monterey car week in August, they are one of the world's oldest and largest auctioneers, set up in London in 1793 and recognized worldwide in the fine art, antiques and collectors' market. In 2001, Bonhams acquired the Brooks auction house, founded in 1989 by the former Head of Cars at Christie's, who specialized in the sale of classic and vintage motorcars. Bonhams achieves high dollars: at the

Goodwood Revival in 2004, they sold a 1929 Mercedes Benz Two-Seat Sports Tourer 36045 for £4,181,500 (about \$6.5 million today). The inaugural Bonhams Scottsdale Sale will run one day, Thursday, January 19, at the Westin Kierland.

SOMETHING TO KEEP AN EYE ON:

This 1929 Rolls-Royce Phantom I transformable convertible sedan was given to Marlene Dietrich by Paramount Studios director Josef von Sternberg, after Dietrich's role as a femme fatale in *The Blue Angel* (*Der Blaue Engel*). Both Dietrich and the Rolls-Royce were featured again in the movie *Morocco*.



Photo: courtesy Bonhams

GOODING & COMPANY

5TH ANNUAL SCOTTSDALE AUCTION

Friday-Saturday, January 20-21, 2012 (viewing 19-21)

Scottsdale Fashion Square - E Camelback Rd and N 68th St - Scottsdale - www.goodingco.com

Gooding & Company—the official auction of Pebble Beach Concours, also with an auction during Amelia Island—continues to have great success at Scottsdale, where 121 cars last January brought nearly \$35 million, an average of \$289,090 per car. Viewing is from 9am to 6pm on Thursday and Friday, and 9am to 5pm on Saturday, at the west end of Scottsdale Fashion Square. The auction starts at 11am both Friday and Saturday. An auction catalog for \$80 admits two to the viewing and auction. General admission to the viewing and auction can be purchased at the tent for \$30 per person. Children under 12 are admitted for free.

SOMETHING TO KEEP AN EYE ON:

This 1932 "Clark Gable" Packard Twin Six 905 Coupe Roadster has won the concours d'élégance trifecta, taking First in Class at the 2009 Pebble Beach Concours d'Élegance, as well as First in Class at Amelia Island and Meadow Brook. One of only a few 905 Convertible Coupes known to survive, originally owned by



Photo: courtesy Gooding & Company

Hollywood legend and automotive enthusiast Clark Gable, and restored by the esteemed Thomas A. Moretti, this CCCA-judged 100-point car has been called the closest thing to what collectors can call a "perfect" Packard. The estimated selling price range for the Clark Gable Package is \$650,000 - \$850,000.

MOTOEXOTICA

2ND ANNUAL PHOENIX CLASSIC & EXOTIC CAR AUCTION

Saturday-Sunday, January 14-15, 2012

Dealers Auto Auction of the Southwest - 1433 South 19th Avenue - Phoenix, AZ 85009

MotoeXotica president Scott Brandt began typically enough, some 22 years ago, buying cars he liked—from ISO Grifo to Jaguar, Lamborghini and Rolls Royce—keeping and driving them for awhile, typically 6-18 months, then selling via *Hemmings* or word of mouth. Once he started selling on eBay, his personal ownership time was dropping to more like 4-6 weeks, and he realized he had developed a full-blown business. The next step was to start a classic and exotic public car auction in St. Louis, his home turf. And last year, he branched out to Phoenix. For season two here, MotoeXotica has a new venue and new partnership: Dealers Auto Auction

of the Southwest (DAASW) about a mile or so southwest of downtown Phoenix. Over 300 vehicles will cross the block over two days. Last year's inaugural auction had 278 cars with over \$1.2 million in gross sales, a 43% sell rate and lots of positive feedback. Brandt anticipates growth this year, with many repeat buyers and sellers.

SOMETHING TO KEEP AN EYE ON:

This 1948 Buick Super convertible is an older restoration with a new power soft top and a smooth-running 263-cu.in. inline eight. The Super was built

from 1940-1942 and 1946-1958, bridging a time-span from the late classics to the tailfin era. Its long wheelbase was shared with the Buick Roadmaster, and the two were replaced by the new Electra in 1959. The Super is relatively quick, able to achieve speeds over 90 miles per hour.



Photo: courtesy MotoeXotica

RM AUCTIONS

13TH ANNUAL AUTOMOBILES OF ARIZONA

Thursday-Friday, January 19-20, 2012 (preview 18-20)

Arizona Biltmore - 2400 E Missouri Ave near N 24th St and E Camelback Rd - Phoenix

Last January, RM Auctions sold 96 percent of the cars that crossed their block at the Arizona Biltmore Resort and Spa, for a total of \$30.8 million, a record for RM's dozen years of Arizona auctions, at an average \$293,090 per car. RM remains a bellwether on the collector car calendar, attracting enthusiasts and collectors from around the world to Phoenix each January. Now in its 13th year, the 2012 event will again feature highly desirable and historically significant motor cars of impeccable provenance. Admission requires official catalog purchase for \$120, which admits two when presented at the entrance. www.rmauctions.com.

SOMETHING TO KEEP AN EYE ON:

With an estimated sale price of \$1,750,000-2,250,000, this 1957 Ferrari 410 Superamerica Coupe by Scaglietti was built with a 340-hp, 4962cc SOHC V12, three Weber four-barrel carburetors, a four-speed manual, independent front suspension, rear live axle and four-wheel hydraulic disc brakes. Of only 34 Ferrari 410 Superameri-

cas produced, this is the only one originally bodied by Scaglietti, built specifically for longtime Ferrari patron Dottore Enrico Wax. The one-off design has been restored by ex-Ferrari and Scaglietti craftsmen and is a Pebble Beach class-winning restoration.



Photo: Darin Schmabel ©2011 Courtesy of RM Auctions

RUSSO AND STEELE

12TH ANNUAL SPORTS & MUSCLE IN SCOTTSDALE

Wednesday-Sunday, January 18-22, 2012

N Scottsdale Rd and E Mayo Blvd at AZ Loop 101 - Scottsdale

Locally-based Russo and Steele promotes a For Enthusiasts By Enthusiasts™ philosophy and a boutique-style, theater-in-the-round setting. The principals actively participate in concours d'élégance shows, road rallies, vintage racing and other collector car events all year long, in addition to attending auctions nationwide to keep a close eye on market movements. Last January, Russo and Steele's sales exceeded \$21 million, and a 1970 Plymouth Hemi 'Cuda convertible at \$17.1 million was the fifth-highest among some 2500 sold here that week. Russo and Steele hosts annual auctions in Scottsdale and Monterey. www.russoandsteele.com.

SOMETHING TO KEEP AN EYE ON:

This 1965 Shelby 427 Cobra CSX3127 Street 427 Prototype was the fourth of just 260 original 427 Street Cobras built at Shelby American in 1965. CSX3127 served as a test vehicle and to gauge customer response to the 427 street cars. While most Cobras were shipped by boat to the States, CSX3127 not only was shipped by air, but delivered to Shelby in bare aluminum,

unpainted. Shelby American completed 3127 on September 9, 1965, then used it as a demonstrator and public relations car including on the famed Cobra Caravan tour. For exposure, CSX 3127 was lent to astronaut Scott Carpenter and others until it was first sold in May 1967. In 1986, it was a gift to Sylvester Stallone upon completion of the movie *Cobra*. ■



Photo: courtesy Russo and Steele