



Photo: Joe Sage

Arizona Auction Week

January 10-18, 2015

Barrett-Jackson

44th Annual Collector Car Auction Event

Saturday, January 10 - Sunday, January 18, 2015

WestWorld - Frank Lloyd Wright Blvd at AZ Loop 101 - Scottsdale

Last year, Barrett-Jackson had the most successful auction in its history, with sales over \$113 million, as they sold 1399 cars to the delight of some 300,000 attendees. A whopping 14 vehicles were sold for the benefit of local and national charities. The auction was held for the first time at the all-new facility at Westworld of Scottsdale, a facility that included hundreds of exhibitors and non-stop entertainment. For 2015, an advance purchase All-Week Pass is \$100 for an adult, \$75 for senior, military or student with ID (gate prices are \$175 and \$125 respectively). Daily tickets are available, with prices varying day to day, as well as full day to evening, from \$5 to \$40 per single day, advance purchase (or \$8 to \$60 at the gate), with special rates for seniors, military, students and kids. ▼ Barrett-Jackson hosts annual auctions in Scottsdale, Palm Beach, Reno/Lake Tahoe, and Las Vegas. www.barrett-jackson.com

Bonhams

4th Annual Scottsdale Auction

Thursday, January 15, 2015 (viewing Tuesday-Thursday, January 13-15)

Westin Kierland Resort & Spa - 6902 E Greenway Pkwy - Scottsdale

The fourth annual Bonhams Scottsdale Auction returns to the Westin Kierland Resort & Spa, promising something exceptional from among the world's finest motorcars. Last year, roughly 100 lots of automobilia and 100 lots of vehicles successfully crossed the block at Bonhams. Five vehicles sold in the seven-figure range. Top seller was a 1951 Ferrari 212 Export Berlinetta at \$3,190,000. An ex-Bill Harrah 1910 Thomas Flyer Model 6-40 Touring sold for \$275,000; and the only Ficoni et Falaschi-bodied Bentley ever Built, 1947 Bentley MK VI Coupe sold for \$605,000. Despite a rarified atmosphere, affordable purchases exist, perhaps because Bonhams is newest among the high-strata auctions here. For example, a 1960 MGA 1600 Roadster sold for \$24,200, and a 1948 Fiat 500B Topolino Cabriolet went for just \$18,700. The latter may have been impacted by following the exciting sale of a \$3.08 million Zagato Alfa. The Bonhams catalog, including entry, is \$330 (domestic delivery). ▼ Bonhams—since 1793—hosts a wide variety of auctions of many types, worldwide, throughout the year. www.bonhams.com

Gooding & Company

8th Annual Scottsdale Auction

Friday-Saturday, January 16-17, 2015 (viewing Weds-Sat, January 14-17)

Fashion Square - 4700 N Scottsdale Rd, corner of E Highland Ave - Scottsdale

Gooding & Company appeals to the top end of the classic car collecting hobby with a focus on "best-of-category" vehicles. General admission to the viewing and auction is \$40 per person. An auction catalog for \$100 admits two to the viewing and auction. Children under 12 attend for free. For bidders, \$200 includes a catalog, admission for two to the viewing and auction with reserved seats (as available). Over the past seven years, Gooding has consistently achieved the highest individual sale of the Scottsdale auction week, except for last year, when their \$6-million-plus top sale was edged out by RM's \$8-million-plus top sale. Total sales for Scottsdale 2014 hit \$49,461,550, with a total of thirteen sales hitting seven figures. ▼ Gooding & Company is the official auction of Pebble Beach Concours and has an auction during Amelia Island. www.goodingco.com

RM Auctions

16th Annual Automobiles of Arizona

Thursday-Friday, January 15-16, 2015 (preview Weds-Fri, January 14-16)

Arizona Biltmore - N 24th St and E Camelback Rd - Phoenix

For 2015, RM Auctions will again run a two-day Arizona sale. Last year, they achieved \$45,563,450 million in sales, with ten vehicles at seven figures and a couple of new auction records set. A highly prized 1958 Ferrari 250 GT LWB California Spider by Scaglietti was their headliner, one of only 50 built, with matching numbers and high provenance, and it sold for \$8,800,000—a new record for the Arizona auctions. Several other Ferrari sales also hit seven figures, and records were set for individual models from Bentley, Mercedes-Benz and even a 1986 Toyota Celica IMSA GT0 at \$242,000. The official auction catalog admits two to the preview, for \$40. The auction is limited to bidders and consignors only. Bidder registration includes the catalog and admission for two (price not available yet, but \$200 in the past). ▼ RM Auctions is the official auction of Amelia Island Concours and hosts auctions worldwide. www.rmauctions.com

Russo and Steele

15th Annual Sports & Muscle in Scottsdale

Wednesday-Sunday, January 14-18, 2015

N Scottsdale Rd and E Mayo Blvd at AZ Loop 101 - Scottsdale

Phoenix-based Russo and Steele specializes in European sports, American muscle, hot rods and customs, presented in a signature "auction in the round" format. The five-day 2014 event had record attendance, estimated at 35 percent higher than the previous year. Over \$21 million in sales had a sell-through rate approaching 70 percent. One of Lamborghini's very first road cars, the 350 GT, set a record at \$742,630. Another world record was set with a 1963 Pontiac Tempest Le Mans Super Duty drag racing car, at \$335,630. Russo's week also includes a charity gala, memorabilia auction, seminars and panel discussions. General admission is \$20 for one day, \$55 for three days or \$80 for five days. Bidder registration is \$200. ▼ Russo and Steele hosts annual auctions in Scottsdale, Newport Beach, Monterey and Las Vegas. www.russoandsteele.com

Silver Auctions

18th Annual Fort McDowell AZ Auction

Thursday-Saturday, January 15-17, 2015 (check-in begins Weds Jan 14)

Fort McDowell Resort & Casino - (AZ 87 Beeline Highway, north of Fountain Hills)

Silver Auction grows each year as an alternative where thousands of buyers and sellers can participate within a personally comfortable arena—real cars and real deals. While the average car sold at most of these auctions is well into six figures, the average at Silver is about \$15,000. In 2014, the highest sale price at Silver was for a 1972 Jaguar E-Type Series III, at \$75,000. Forty-two cars sold in the \$20,000s, forty-six in the teens, and eighty-two went for under \$10,000. The least expensive was a 1995 Oldsmobile VistaCruiser wagon, at \$1600. Silver sold roughly 60 percent of the 325-plus cars that crossed the block. The cars that sold—all 190 of them—totaled just over \$3 million. If you want a something-for-every-budget event—everything but the seven-figure cars you would probably never drive, from the other auctions—attend Silver as a bidder, and see what strikes your fancy. You can head there with \$5000 or \$50,000 in your pocket and come out as the happy new owner of something fun. Admission is \$20, and children under 12 attend for free. ▼ Silver Auctions has two annual events each in Portland OR and Arizona. For more information visit www.silverauctions.com ■