



Photo: Joe Sage

Arizona Auction Week

★ **NOTE LATER DATES THIS YEAR: JANUARY 23-31, 2016**

Barrett-Jackson

45th Annual Collector Car Auction Event
Saturday, January 23 - Sunday, January 31, 2016
 WestWorld - Frank Lloyd Wright Blvd at AZ Loop 101 - Scottsdale

Barrett-Jackson is the granddaddy of them all, hitting its 45th year for 2016. Last January, Barrett-Jackson once again broke their own records, with sales over \$130 million, as they sold 1,611 cars to a record number of bidders over 10 days. Figures were boosted considerably by sale of the Ron Pratte Collection—their largest consignment ever—which in itself raised \$40.44 million in vehicles and automobilia combined. Automobilia sales nearly tripled prior world records, with some 2,000 pieces bringing over \$6.55 million. Vehicles sold for the benefit of local and national charities raised \$8.6 million, with celebrities from Sharon Stone to Jeff Gordon boosting the excitement. For 2016, an Early Bird All-Week Pass is \$150 for an adult, \$100 for senior, military or student with ID (gate prices are not yet published). Daily tickets are available, with prices varying day to day, as well as full day to evening, from \$7 to \$48 per single day for Early Birds (more at the gate), with special rates for seniors, military, students and kids. ▼ Barrett-Jackson hosts annual auctions in Scottsdale, Palm Beach, Las Vegas and recently announced a new one in the Northeast. www.barrett-jackson.com

Bonhams

5th Annual Scottsdale Auction
Thursday, January 28, 2016 (viewing Tuesday-Thursday, January 13-15)
 Westin Kierland Resort & Spa - 6902 E Greenway Pkwy - Scottsdale

The fifth annual Bonhams Scottsdale Auction returns to the Westin Kierland Resort & Spa, promising something exceptional from among the world's finest motorcars. Last January, a stunningly beautiful, fast and historic 1966 Ferrari 275 GTB Competizione crossed the block at Bonhams, selling for \$9,405,000, a new world auction record for the model, one of the most valuable cars ever auctioned in Arizona and just a hair's-breadth shy of being top seller for the week. Despite a rarified atmosphere, we have seen some tantalizingly affordable purchases here, perhaps because Bonhams is newest among the high-strata auctions here. The Bonhams catalog, including entry, was \$330 last year; this year's price has not been announced. ▼ Bonhams—since 1793—hosts a wide variety of auctions of many types, worldwide, throughout the year. www.bonhams.com

Gooding & Company

9th Annual Scottsdale Auction
Friday-Saturday, January 29-30, 2016 (viewing Weds-Sat, January 27-30)
 Fashion Square - 4700 N Scottsdale Rd, corner of E Highland Ave - Scottsdale

Gooding & Company works the top end of the hobby with a focus on “best-of-category” vehicles. Gooding often has the highest single sale of the week, but last year did not, though they did sell eleven cars in seven figures and set 25 new auction records during their two-day sale totaling \$51.5 million, with a 90 percent sell-through rate. The 114 cars they sold (out of 126) averaged a healthy \$451,900 each. Jay Leno donated his personal 2008 Dodge Challenger SRT8 for charity, raising \$565,625 for the USO—\$360,000 from the winning bid plus over \$200,000 in donations from other bidders and attendees. General admission to the viewing and auction is \$40 per person. An auction catalog for \$100 admits two to the viewing and auction. Children under 12 attend for free. For bidders, \$200 includes a catalog, admission for two to the viewing and auction with reserved seats (as available). ▼ Gooding & Company is the official auction of Pebble Beach Concours and has an auction during Amelia Island. www.goodingco.com

RM Sotheby's

17th Annual Automobiles of Arizona
Thursday-Friday, January 28-29, 2016 (preview Weds-Fri, January 27-29)
 Arizona Biltmore - 2400 E Missouri Ave - Phoenix AZ 85016 - (24th and Camelback)

For 2016, RM Sotheby's will again run a two-day Arizona sale. Last January was RM's strongest performance in Arizona to date, generating \$63.7 million in sales, a nearly 40 percent increase over 2014. The 2015 event also featured the most valuable automobile sold in Arizona auction history (beating Bonhams by a hair): a 1964 Ferrari 250 LM selling at \$9,625,000. RM's 2016 Arizona sale will present more than 100 blue-chip automobiles from the world's most notable marques, from pre-war classics to significant sports and racing cars and contemporary supercars. Admission to the preview is open to the general public. The auction is limited to bidders and consignors only. Bidder registration includes the catalog and admission for two for \$200. ▼ RM Auctions is the official auction of Amelia Island Concours and hosts auctions worldwide. www.rmauctions.com

Russo and Steele

16th Annual Sports & Muscle in Scottsdale
Thursday-Sunday, January 28-31, 2016 (preview Weds-Sun, January 27-31)
 180601 N Scottsdale Rd and E Mayo Blvd at AZ Loop 101 - Scottsdale

Phoenix-based Russo and Steele features American muscle cars, classic European sports cars, and hot rods and customs. Last January's event generated roughly \$20 million, with some of its most notable successes in European sports cars. Russo had emphasized a strength with Porsche 911s, Jaguar XK120 roadsters, and early Mercedes-Benz 300SL roadsters, for each of which they emerged with the top sale out of all six auctions here last year. Russo's number one sale of a 1957 Mercedes-Benz 300SL roadster at \$1.43 million beat three similars at Bonhams and RM. Their sale of a 1974 Porsche 911 2.7 RS for \$305,500 beat 911 sales from RM and Gooding. And among early '50s Jaguar XK120 roadsters, Russo's \$143,000 sale of a 1953 model beat Gooding and Barrett-Jackson. Russo's week also includes a charity gala, memorabilia auction, seminars and panel discussions. General admission is \$20 for one day, \$55 for three days or \$80 for five days. Bidder registration is \$200. ▼ Russo and Steele hosts annual auctions in Scottsdale, Newport Beach and Monterey. www.russoandsteele.com

Silver Auctions

19th Annual Fort McDowell AZ Auction
Thursday-Saturday, January 28-30, 2016 (check-in begins Weds Jan 27)
 Fort McDowell Resort & Casino - (AZ 87 Beeline Highway, north of Fountain Hills)

Silver Auction grows each year as an alternative where thousands of buyers and sellers can find real cars, real deals and a lot of fun. While the average car sold at most of the other auctions is well into six figures, the average at Silver is about \$15,000. Attend Silver as a bidder, and see what strikes your fancy. There's something for any budget—except no seven-figure car you would never dare drive. Head there with \$5000 or \$50,000 in your pocket and come out as a happy new owner. Visit their website and skim the list. Some may be replicas, tributes or not quite accurate originals, but that's all part of the fun (and the value). Admission is \$20, children under 12 free. ▼ Silver is the only one with multiple events in Arizona, returning in March and in November. Other auctions are in Oregon, Idaho, Washington and the Dakotas. www.silverauctions.com ■