



## Barrett-Jackson

**49th Annual Collector Car Auction Event**  
**Nine days: Saturday, January 11 - Sunday, January 19, 2020**  
 WestWorld - 16601 N Pima Rd - Scottsdale AZ 85260 (AZ Loop 101 & FLWright Blvd)

▼ Barrett-Jackson, the granddaddy of Arizona auction week, hit 49 years this time around, putting them on the "Road to 50"—get ready for a lot of celebrating leading up to next year. The celebrating may have already started, as they hit their highest-grossing auction in history this year, with over \$141 million in sales, all at no reserve, with over 1,900 vehicles bringing more than \$129.7 million, over 1,200 pieces of automobilia bringing more than \$3.7 million, and \$7.625 million raised through the sale of nine charity vehicles. Nine collections, their most ever, included the Paul Walker Collection (including a 1995 BMW M3 Lightweight sold for \$385,000, a new record more than double the previous record). Other celebrity cars included Simon Cowell's 1977 Ford Bronco and 2009 Bentley Azure; Mariano Rivera's 2020 Toyota Supra Launch Edition; and John Elway's 1992 Dodge Viper. Dozens of high profile attendees included Fortune 500 business leaders, entertainers, racing champs and pro athletes. The world's first mid-engine Corvette, 2020 Chevy Corvette Stingray VIN 001, sold for \$3 million, and the first production 2021 Lexus LC 500 Convertible Inspiration Series VIN 100001 for \$2 million. Manufacturers chose Barrett-Jackson for several global vehicle unveils. Chairman and CEO Craig Jackson noted a surge in new buyers snatching up high-quality, drivable customs and resto-mods. "Our 'Road to 50' is a year-long celebration toward our 50th Anniversary Scottsdale Auction in 2021," said Jackson. "Over the coming months, we're going to ramp up for what promises to be the 'can't-miss' automotive event of the last half-century." ▼ Barrett-Jackson auctions include Scottsdale in January, Palm Beach in April, Northeast at Mohegan Sun in June, and Las Vegas in September. [www.barrett-jackson.com](http://www.barrett-jackson.com)



## Bonhams

**9th Annual Scottsdale Auction**  
**Thursday, Jan 16, 2020 (viewing Tuesday-Thursday, Jan 14-16)**  
 Westin Kierland Resort & Spa - 6902 E Greenway Pkwy - Scottsdale AZ 85254

▼ In its ninth year here, Bonhams achieved more than \$8.3 million in sales on 87 of 100 lots, a 79.09 percent sell-through rate. The top ten sales totaled \$4.7 million. Among featured vehicles was a Classiche-certified, Pebble Beach award-winning 1951 Ferrari 212 Inter Vignale Cabriolet (Lot 54), estimated between \$2-2.4 million, the top seller of the event at a final \$1,930,000. Second highest was a 1955 Lancia Aurelia at \$810,000, third a 1924 Rolls-Royce Silver Ghost at \$368,000. The top three fell a bit short of their estimated prices, while the rest of the top ten fell right in range, with two exceptions, one high, one low: a 1992 Dodge Viper RT/100 estimated at \$100-125,000 and selling at \$285,500; and a 1912 Winton Model 17C 48hp 7-Passenger Touring estimated at \$200-300,000 and selling at \$140,000. A notable bargain among the top ten may have been the Rolls, estimated at \$450-650,000 but selling at \$368,000. Also featured was the Philip Reed Collection of Southern California, mostly pre-war American and European, all at no reserve, including such Brass Era rarities as a 1901 Winton bought from Gene Autry and sold at \$142,800. Fourteen cars from the Collection sold for \$549,920 total, from a 1924 Ford Model T Roadster at \$5600, the most affordable sale of the entire event, to the Winton at top. It's not all brass antiques and classics—supercars included a 2005 Ford GT selling for \$285,500, while a 2008 Koenigsegg CXC Coupe and 2008 Bugatti Veyron 16.4 went unsold. ▼ Bonhams—headquartered in London and operating since 1793—hosts a wide variety of auctions of many types worldwide throughout the year, with their Motor Car department working "from Goodwood to Geneva, Monterey to Monaco." Bonhams followed Arizona this year with Amelia Island in early March. [www.bonhams.com](http://www.bonhams.com)



## Gooding & Company

**13th Annual Scottsdale Auction**  
**Friday-Saturday, Jan 17-18, 2020 (viewing Weds-Sat, Jan 15-18)**  
 Fashion Square - 4700 N Scottsdale Rd (at E Highland Ave) - Scottsdale AZ 85257

▼ Gooding & Company, selling 123 out of 138 lots, an 89 percent sell-through rate, totaled \$35.9 million, at an average of \$291,606 per car sold. Eight sales topped the \$1,000,000 mark. Gooding claimed the week's top total sales, highest average price, and most sold over \$1 million, among all eight auctions, including five of the week's top ten sales. Their 1995 Ferrari F50 was highest for the week overall, at \$3,222,500. Four of Gooding's top ten sales were Ferrari (the 1995 Ferrari F50, as well as a 1967 330 GTS at \$1,985,000, a 1972 365 GTB/4 Daytona Spider at \$1,930,000 and a 1960 250 GT Series II Cabriolet at \$1,242,500). Also among the top ten were a 1932 Hispano-Suiza J12 (\$2,425,000), a 1948 Tucker 48 (\$2,040,000), a 1969 Lamborghini Miura P400 S (\$1,242,500), a 2014 McLaren P1 (\$1,160,000), a 1970 Porsche 914/6 GTO (\$995,000) and a 1958 Mercedes-Benz 300 SL Roadster (\$940,000). Gooding's top ten sales added up to about \$17.4 million of the \$35.9 million total. Five new world record prices were also hit at Gooding, including the Hispano-Suiza and Porsche 914/6 GT from the top ten list, as well as a 1930 Stutz Series M Boattail Speedster (\$445,000), a 1990 Mercedes-Benz 190E 2.5-16 Evolution II (\$434,000) and a 1995 Land Rover NAS Defender Limited Edition (\$165,200). ▼ Gooding & Company moved next to Amelia Island in early March, where they had consigned notable cars from a 1914 Rolls-Royce Silver Ghost Torpedo Phaeton estimated in the millions, to a top-dollar Ferrari 250 GT California Spider, to a series of low-mileage supercars. Gooding & Company then moves to their first-ever London auction in early April, the "Passion of a Lifetime" masterpiece collection of 16 cars. And Gooding is the official auction of the Pebble Beach Concours d'Elegance in August. [www.goodingco.com](http://www.goodingco.com)



## Leake Auction Co.

**1st Scottsdale Auction**  
**Thursday-Sunday, Jan 16-19, 2020 (preview Wed Jan 15)**  
 Salt River Fields at Talking Stick - 7555 N Pima Rd - Scottsdale AZ 85258

▼ Leake Auction Company (pronounced Lake) was a newcomer this year, but it's far from their first rodeo—established in 1964, it claims status as America's first collector car auction. In January 2018, Leake was acquired, as their collector car sector, by Ritchie Bros of British Columbia, a global asset management and disposition operation with emphasis on industrial sectors. With an existing online audience of 3.9 million registered users, Ritchie brings Leake one of the largest buyer bases in the collector car industry. Leading Leake's operation is Arizona auction week veteran Gary Bennett, along with his wife Muffy—a huge factor in the event's huge and highly polished launch event here, held at Salt River Fields at Talking Stick. The inaugural event had sales of \$17 million from hundreds of vehicles over an ambitious four days, attracting thousands of visitors. "It was an amazing event," says Bennett. "There were many highlights during our four-day auction, but John Staluppi's Cars of Dreams collection certainly brought the most excitement. We also set a new world record hammer price for a 1957 Chrysler 300C convertible (\$357,500)." Top dollar came from a 2012 Lexus LFA Coupe at \$434,500. A 2020 Jeep Gladiator IASO Rubicon raised \$175,000 (\$145,000 sale plus \$30,000 from the crowd) to benefit the Austin Hatcher Foundation for pediatric cancer research; and a 2020 Indian Springfield Jack Daniels motorcycle was sold three times during the event, raising a total of \$130,000 for The Armed Forces YMCA and Jack Daniels Operation Ride Home. ▼ Leake's next event is in Tulsa in early June. Visit [LeakeCar.com](http://LeakeCar.com) or [RitchieBros.com](http://RitchieBros.com)





## MAG Auctions

(formerly Silver Auctions AZ, now Motorsport Auction Group)  
Friday-Sunday, Jan 10-12, 2020

Peoria Sports Complex - 16101 N 83rd Ave - Peoria AZ 85382

▼ MAG Auctions has been the only auction house during January's Arizona auction week with additional events in Arizona each year. Originally Silver Auctions (based in Spokane and operating mostly in the Pacific Northwest plus Arizona), it then split off as Silver Auctions Arizona (with local ownership here) for a couple of seasons. The operation gets its new name—short for Motorsport Auction Group—as this year it was folded into the Sparks, Nevada-based group that runs the auction during Hot August Nights in greater Reno each summer. The Arizona venue was the same as last year, the Seattle Mariners' and San Diego Padres' Spring Training home, Peoria Sports Complex, making this also the only January auction that's not in the Scottsdale-Phoenix-Tempe axis. It was also distinguished this year by being the first to run, starting even before Barrett-Jackson's notably early pre-sale days. MAG Auctions (including as Silver) has a different vibe from the others, where you'll find yourself mingling and chatting in the parking lots, in the auction tent, even with the drivers of vehicles lined up to cross the block, untouchable at most events. It still feels like a hobby here, not so much an industry, not chasing world records and top sale of the week, but rather selling drivable vehicles, some in top condition, others perfect for further restoration or daily driving as is, each with its own particular appeal. MAG doesn't produce much in the way of results information, but they generally have dozens of vehicles under \$10,000, many under \$5000, a few even just in the hundreds. We like the idea of going there with zero preconceived mission and just raising our hands for a few things that ring our bell. ▼ MAG's next Arizona auction is in late April. Watch for a possible fall event, if they follow suit to the earlier Silver plan. [www.motorsportauctiongroup.com](http://www.motorsportauctiongroup.com)



## RM Sotheby's

21st Annual Automobiles of Arizona  
Thursday-Friday, Jan 16-17, 2020 (preview Weds-Fri, Jan 15-17)

Arizona Biltmore - 2400 E Missouri Ave - Phoenix AZ 85016 (24th and Camelback)

▼ At 21 years, the second-longest-running event of Arizona auction week, RM Sotheby's was held again at the historic Arizona Biltmore, returning to an interior space after its marquee tent location last year, as always with extensive outdoor displays, as well. Sales totaled \$30.4 million at a 90 percent sell-through rate, with high interest in best-of-category cars, from great classics to modern supercars. The two-evening auction welcomed bidders from 26 nations, in person and via phone and internet, with nearly 25 percent RM first-timers. Top sales included several modern supercars: a 2018 Pagani Huayra Roadster with less than 200 miles (\$2,370,000); a low-mileage 2008 Bugatti Veyron 16.4 (\$1,105,000); and a 2017 Ford GT (\$923,500 at no reserve). Europeans included a one-of-99 1967 Ferrari 330 GTS by Pininfarina (\$1,710,000) and a Rosso Corsa 1971 Lamborghini Miura P400 SV by Bertone (\$1,391,000). The Miura was from a private 18-car collection that also sold a 1991 Vector V8 Twin Turbo (a new marque record at \$720,000) and a 2002 Dodge Viper GTS ACR Final Edition (generating much bidding to a sale at \$114,800). Mercedes-Benz did well at RM, including a CCA Full Classic 1937 Mercedes-Benz 540 K Coupe coming from forty-some years of private Nebraskan ownership (\$995,000), a 1955 Mercedes-Benz 300 SL Gullwing with matching-numbers engine and gearbox (\$1,270,000) and others. ▼ RM Sotheby's followed Arizona with their annual Paris sale during Rétromobile week in early February. Other US events through late October include Amelia Island (they are the official auction house of the Amelia Island Concours d'Elegance), Palm Beach, Elkhart, Auburn (spring and fall), Monterey and Hershey. European auctions in addition to Paris include Essen, Monaco and London. [www.rmsothebys.com](http://www.rmsothebys.com)



## Russo and Steele

20th Annual Sports & Muscle in Scottsdale  
Wednesday-Sunday, January 15-19, 2020 (preview Weds on)

18555 N Scottsdale Road - Scottsdale AZ 85255 (Scottsdale Rd & AZ Loop 101 fwy)

▼ Celebrating 20 years, Russo and Steele, locally owned by Drew and Josephine Alcazar, moved from its recent location at Salt River Fields back to its longstanding 20-plus-acre site at Loop 101 and N Scottsdale Road, with five football fields' worth of vehicle display tents and its trademark auction-in-the-round stage, where sales hit \$10.7 million. "The excitement at returning to this spot was palpable," said president and CEO Drew Alcazar, "as night after night the cars crossed the block to a standing room only crowd." Thousands of spectators and bidders witnessed more than 500 cars crossing the block over four days and nights. Known for an emphasis on European sports, American muscle, hot rods and customs, Russo's top five sales included a 1957 Mercedes-Benz at \$1,045,000; a 1971 Ferrari Daytona at \$550,000; a 1956 Porsche 356 Speedster at \$258,500; a 1970 Plymouth Superbird at \$222,000; and a 1959 Creative Workshop Sport Speciale at \$181,500. The top ten were rounded out by a 1966 Ford Mustang Shelby, 1973 Lamborghini Espada Series III, 1959 Chevrolet Corvette, 2013 McLaren MP4-12C and 1958 Desoto Firesweep (at \$115,500). A 2000 Butler Cobra Roadster Replica (courtesy of Russo and Steele and QuikTrip), sold for charity on Friday night, raised \$60,000 for national non-profit Folds of Honor, providing educational scholarships to spouses and children of America's fallen and disabled service members. ▼ In addition to Scottsdale in January, Russo and Steele runs its second sale at Amelia Island in March and continues its longstanding presence at Monterey in August, both during their respective Concours d'Elegance events. [www.russoandsteele.com](http://www.russoandsteele.com)



## Worldwide Auctioneers

4th Annual Arizona January Auction  
Wednesday, Jan 15, 2020 (preview Sunday-Wednesday, Jan 12-15)

Singh Meadows - 1490 E Weber Drive - Tempe AZ 85281

▼ Worldwide Auctioneers, in its fourth year here, remains first of the one- and two-day high-end auctions on the schedule. The event moved a couple of miles south this year from their prior McDowell Road location to the manicured lawns of Singh Meadows, on the Tempe side of the line. Interest was high during four days and three evenings of preview with a meticulously curated selection of rare muscle cars, European sports and classics, concept cars, and the private Chuck Morgan Estate Collection comprising exceptional pre-war cars, leading up to a Wednesday evening full house boutique sale. Top sales included a restored 1936 Auburn 852 SC Boattail Speedster (one of fewer than ten ACD-certified) from the Chuck Morgan Estate Collection at \$880,000; the high-interest 1956 Chrysler Ghia Plainsman one-off concept car built by Ghia of Italy, extensively documented and fully restored to its original western motif with genuine cowhide interior, selling at \$742,500; another fine classic with excellent provenance and ACD Certification from the Chuck Morgan Estate, a 1930 Duesenberg Model J Berline with coachwork by Willoughby at \$605,000; and an exceptionally rare 1997 Porsche 911/993 Turbo S at \$341,000. Other highlights include a 1965 Corvette roadster (\$40,700), 1953 Chevy five-window pickup (\$44,000), 2002 BMW Z8 roadster (\$176,000), 1965 Austin Healey 3000 Mk III BJ8 (\$77,000), 1954 Buick Skylark convertible (\$81,400), and several other Auburns, including a 1936 852 SC Phaeton Convertible at just \$88,000. ▼ Worldwide has two additional events this year in its automotively famous hometown of Auburn, Indiana (in June and September) and another in Pacific Grove during Monterey-Pebble Beach week in August. They also perform select stand-alone auctions of private collections. [www.worldwideauctioneers.com](http://www.worldwideauctioneers.com)

