## This is IS

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exus IS has been considered by many, since its launch 20 years ago, as a serious contender for the perenially sought and debated BMW 3 Series-killer title. One solid reason for this is the small sedan's rear-wheel-drive basis, relatively rare in this category, though our model here is the 300 AWD, adding power to the front wheels (making it a bit of an Audi A4-killer, though those are frontdrive-based). It's also an itself-killer, in a friendly fratricidal way, as there are four ways to buy your Lexus IS-300 or 350, in rear- or all-wheel drive. That in itself has been simplified, as the smallerdisplacement 300 used to be called the 200t (and before that the 250). Specwise, however, the 300 and 300 AWD models are as different as they used to be-the rear-drive 300 has a 258-hp 2.0L twinscroll turbo, while the 300 AWD has a 260-hp 3.5L V6, itself a detuned variant of the 311-hp 3.5L V6 in either IS 350 model. (Moving to the IS 350 from the 300 will run you about \$3300-3600 more, with a two-to-four-point ding in fuel mileage but significant boost in acceleration in rear-drive models, or no change in fuel mileage and a one-tenth-second boost in acceleration with AWD.) It can be a brainwracking set of variables, come purchase time, although you will have probably predetermined the

rear-vs-AWD decision, and you likely are able to quickly dispatch your power-cost-MPG decision. Of course, you will want to drive them all, at which point you will find all four models back in play.

Put it all together, and this model—the IS 300 AWD—is one of two things in the lineup. Either it's a bit of an odd duck, created simply to flesh out a four-car lineup—300 and 350, both with a choice of rear- or all-wheel drive—but requiring a V6 to handle the AWD (despite having lower torque), while detuning that V6 to not compete with the IS 350 AWD. Or it's a desirable balance between the 350 AWD and the base IS 300 rear-driver, allowing you to save some dough compared with the 311-hp 350, while providing a naturally aspirated engine, less subject to performance lag than a turbo (though those have improved mightily) when you take that AWD on a high-altitude ski weekend.

If you're shopping all four, it's a conundrum.

On the other hand, if you aim straight for this one, as an opportunity, not a compromise, you will be perfectly happy with your decision. It's considerably quicker to 60 mph than the bigger turbo rear-driver (6.1 seconds vs 6.9). And whereas your fuel mileage drops—city from 23 mpg to 19, highway from 32 to 26, combined from 26 to 22—when you're in the slickest or curviest conditions, you still benefit from all-wheel drive.

But we'd recommend shopping all four, first.

## **SPECIFICATIONS**

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SEATING CAPACITY	five
ENGINE	3.5L alum EFI DOHC VVT-i V6
DRIVETRAIN	AWD
HP/TORQUE	260 hp / 236 lb-ft
TRANSMISSION	.6-spd Super-ECT auto w paddles
0-TO-60 / TOP SPEED	6.1 sec / 130 mph
STEERING	rack & pinion elec pwr steering
SUSPENSIONF: d	lbl wishbone w high-mount upper
	arms, coils, gas shocks, stblzr bar
R: mult	i-link, coils, gas shocks, stblzr ba
BRAKES	F: 13.15" vented; R: 12.20" vented
WHEELS/TIRES	17, 18, 18 staggered / varies
LENGTH / WHEELBASE	184.3 in / 110.2 in
	35.4 ft
	(w moonroof) 38.2 / 36.9 in
	44.8 / 32.2 in
CARGO CAPACITY	10.8 cu.f1
WEIGHT	3737 lb
	91 oct prem / 17.4 ga
MPG	19/26/22 (city/hwy/comb)
BASE PRICE	\$40,660
COMFORT PKG: driver's	seat, mirrors and steering column
	elescope wheel; blind spot monito
& rear cross-traffic a	llert (incl \$600 credit for BSM); rain
sense wipers	1220
	LS: alum alloy, liquid graphite finish
	i/35R18 rear895
	son 835w 17-spkr 5.1 surround audio
10.3" display, remote	touch interface, Lexus Enform des
	ite, voice command, electrochromat
	2835
	T500
	eated/vented front seats150
	cargo net, wheels locks, bumpe334
	995
DESTINATION CHARGE	990
TOTAL	\$46.294

